

"Our energies for a better life" ... your reason to partner

To ensure we deliver that promise to our customers every day, we are guided by three key values: listening, team spirit and leading by example. These values form the bedrock of our culture to deliver consistently... sustainable solutions for the life you want.

Listening

Listening underpins the Bouygues Energies & Services philosophy, and allows us to **add value** and **innovation** to the most challenging of requirements.

By listening, to our clients we are able to develop tailored solutions. The result is efficiency and sustainable competitive advantage for our clients.

Adapting to the dynamics of the modern world is a critical aspect of any business success.

At Bouygues Energies & Services we deploy the **latest technological breakthroughs**, **innovation** and **industry best-practice**.

Finally, we listen to our employees – they know our clients and business after all – and we place them firmly at the centre of our company management and governance.

Team spirit

We have a passion to serve our **customers for life**. We are committed to long-term partnerships, supported by a **culture of team spirit** and **service excellence**.

Our ability to build <u>strong relationships</u> [1] is demonstrated by our repeat business and customer retention.

This team spirit is shared across the Group enabling us to pull together the required resources and

capabilities wherever they lie within the Bouygues Energies & Services and Bouygues Group.

Self delivery lies at the heart of what we do. Through a single integrated team, with a shared ambition, we will secure the optimal solution for our clients at the best value.

Leading by example

Be it operational delivery, business ethics, <u>health & safety</u> [2] or diversity – leading by example is fundamental to our management style.

Our values are embodied by **RESPECT** a commitment to practice what we preach:

Respect for our clients, colleagues and commitment,

Excellence and Action

Share responsibility and Information

Protect lives and working environment

Educate and empower

Continue to improve and grow

Transparency and honesty

A practical example can be found in Bouygues Energies & Services new headquarters <u>Australia</u> [3], in France. The state of the art facility was designed and built with a range of low-energy, high-performance renewable energy systems prior to the launch of our own energy performance services offer to our client base.